



Business Performance

Fourth quarter and
FY/2013

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THE INFORMATION CONTAINED IN THIS DOCUMENT HAS BEEN PROVIDED BY BME.

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- A. Results**
- B. Business Overview**
- C. Financials**
- D. Business Drivers**

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A. Results

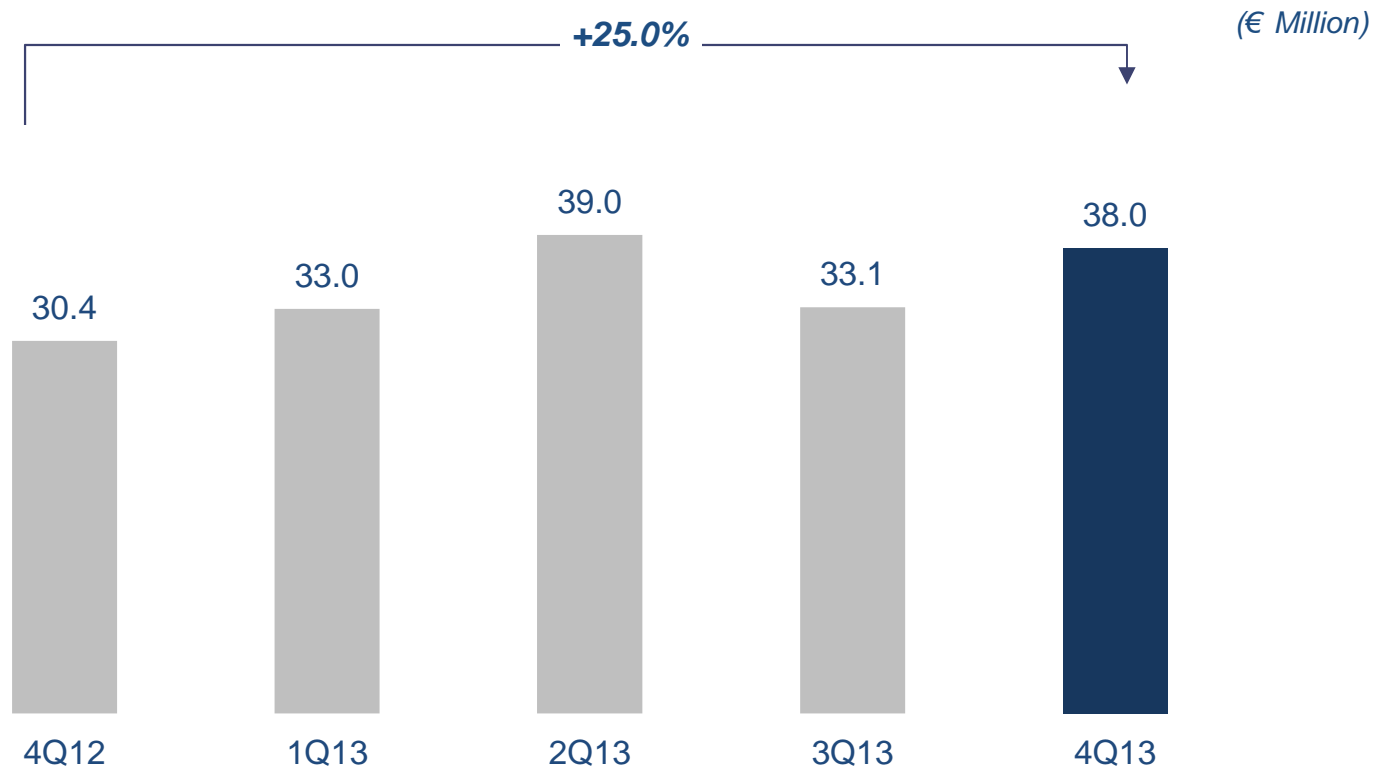
B. Business Overview

C. Financials

D. Business Drivers

Results

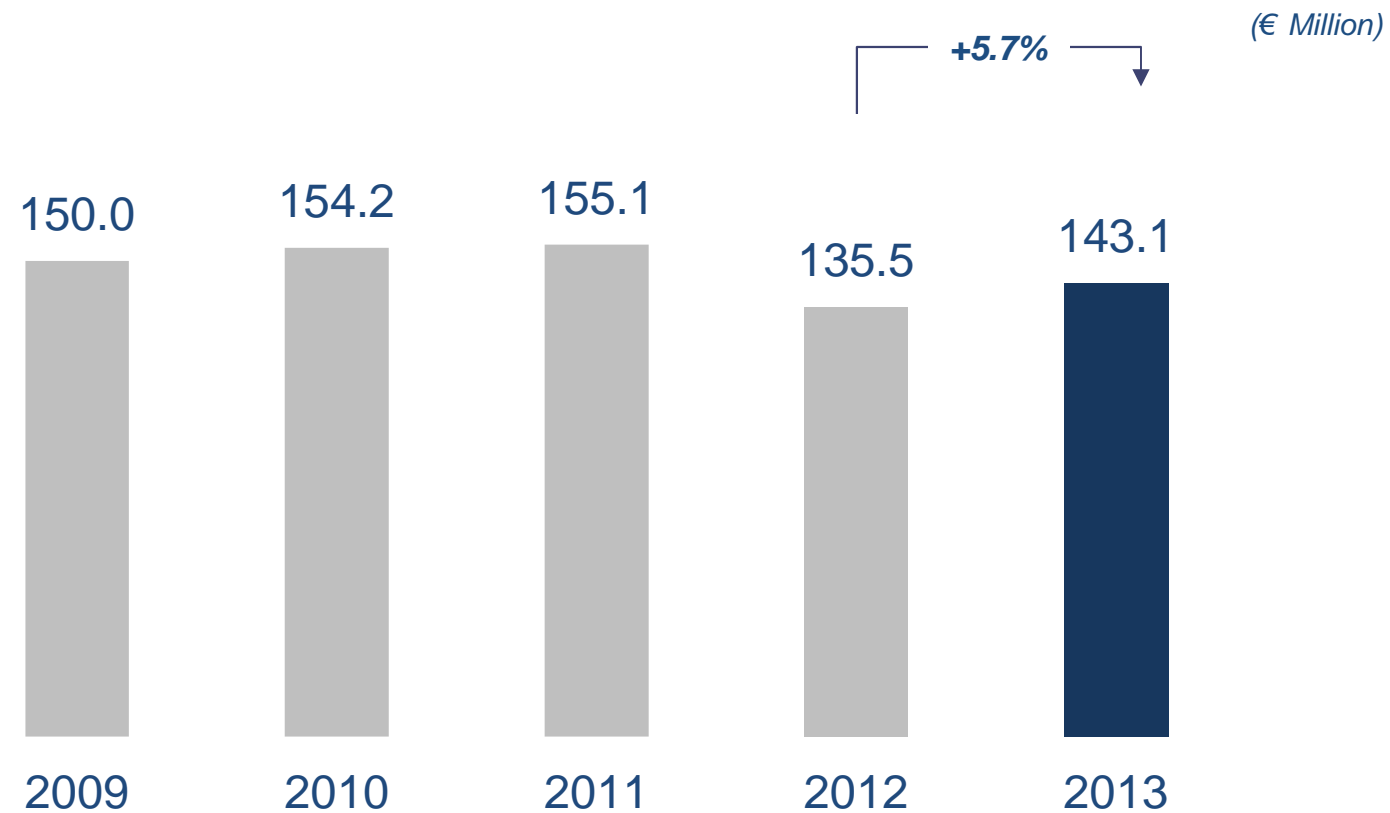
Net profit



Net profit increase of 25% compared to 4Q12

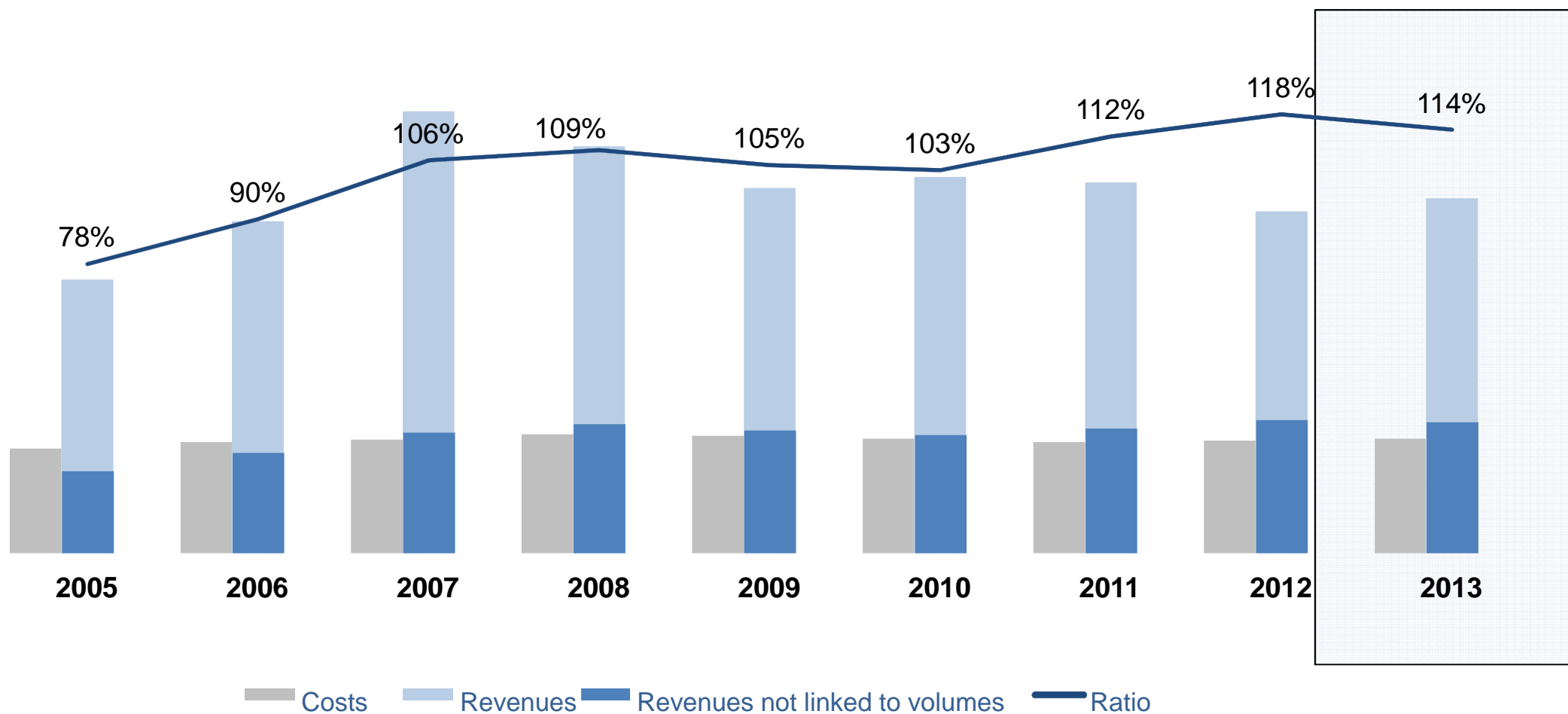
Results

Net profit



Net profit increase of 5.7% compared to 2012

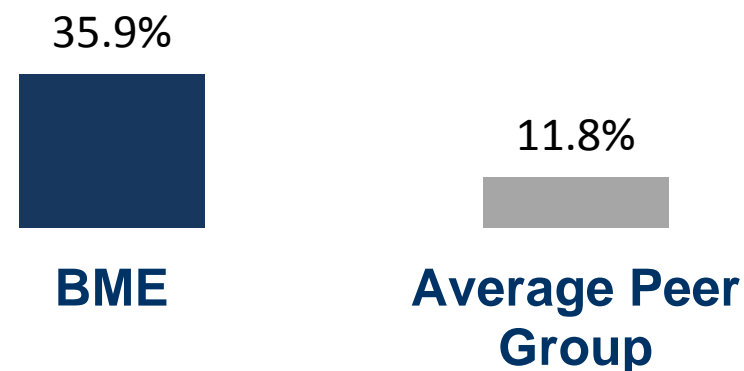
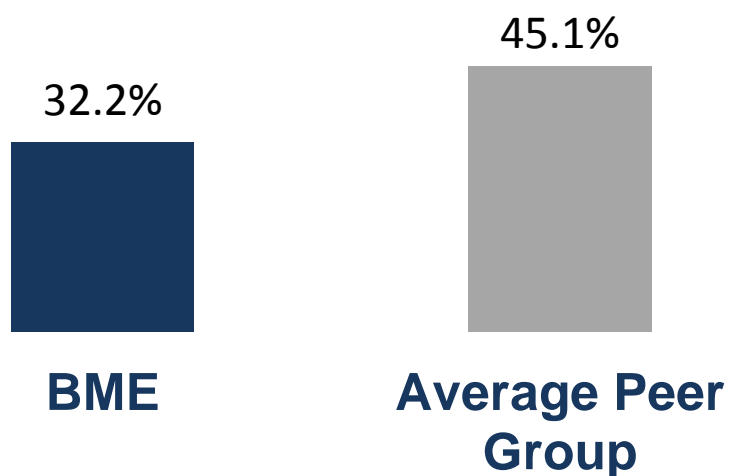
Solid operating leverage



Key ratios benchmarking

- Efficiency

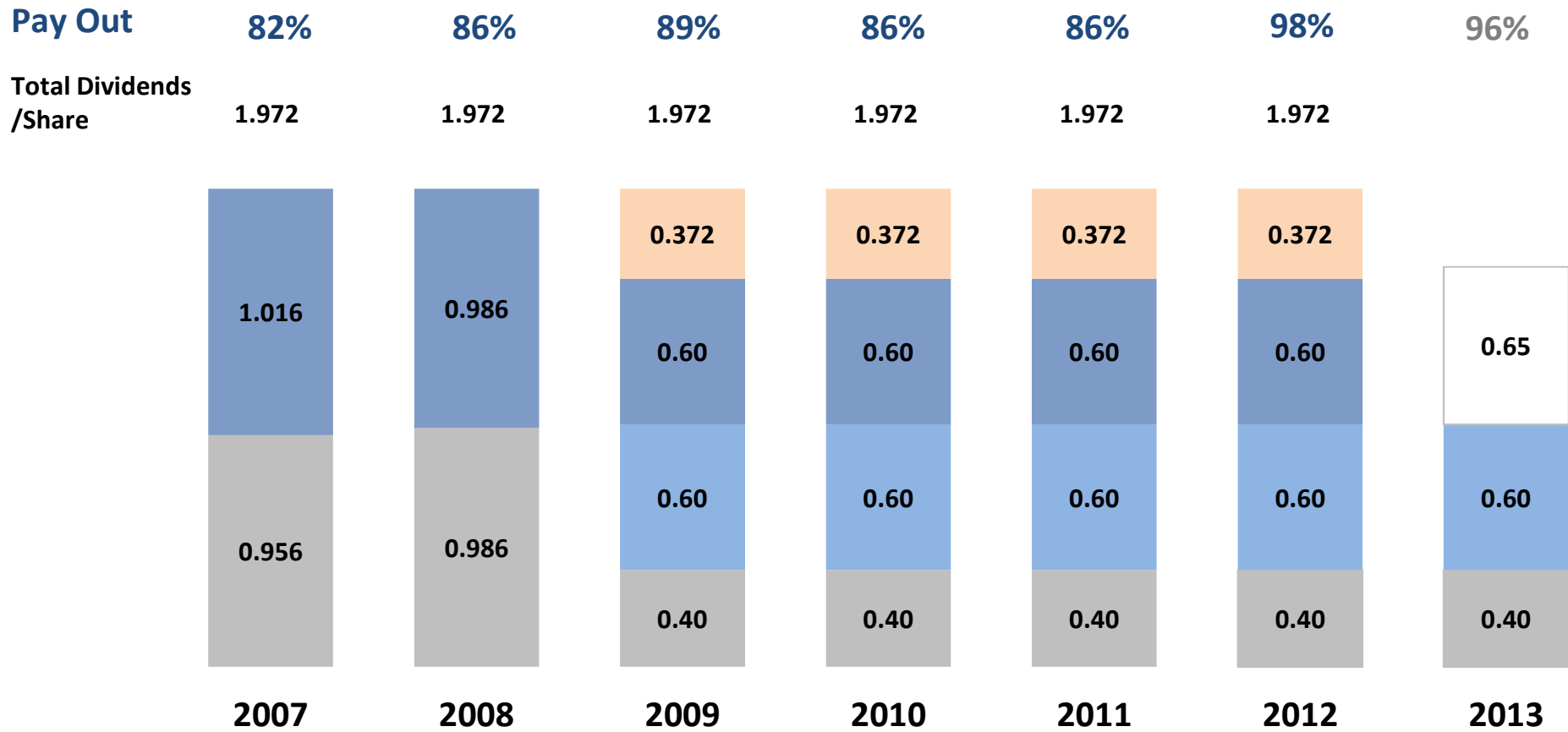
- ROE



- BME's data as of 31/12/2013

- Average peer Group figures are calculated using last results published and not taking account of goodwill impairment charges

Dividends: Maximizing shareholders' returns



■ First Interim Dividend ■ Second Interim Dividend ■ Supplementary Dividend ■ Extraordinary Dividend

Sustainability of Pay-out

- Proposed supplementary dividend: €0.65 per share

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A. Results

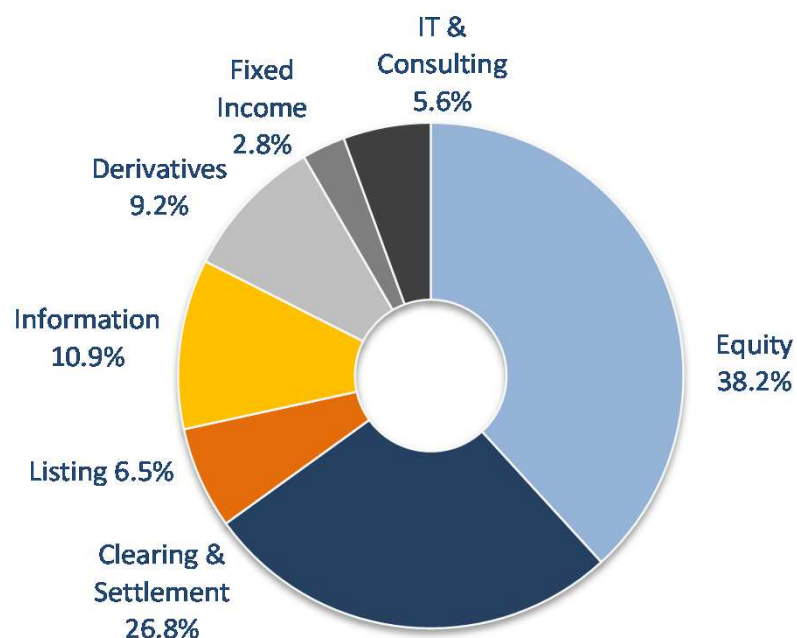
B. Business Overview

C. Financials

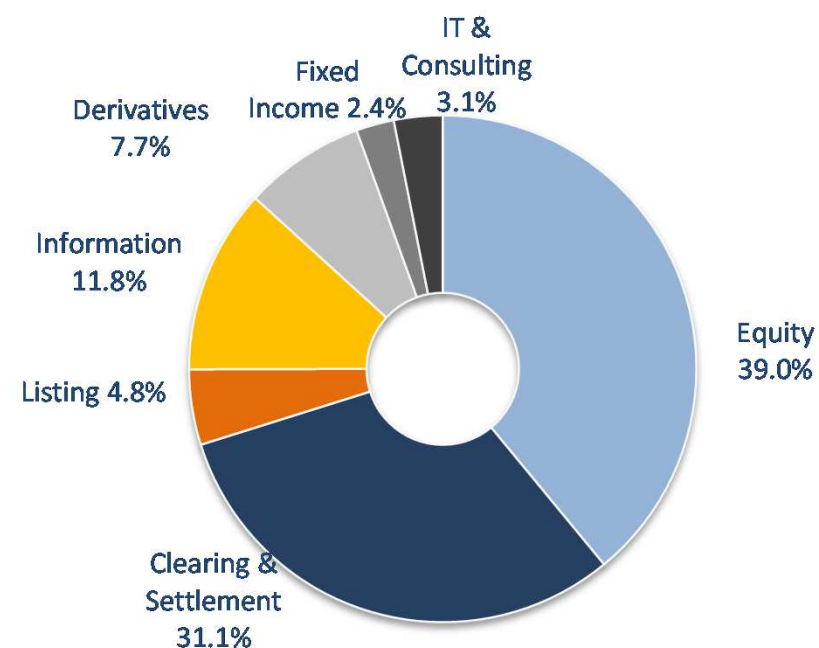
D. Business Drivers

Business Areas

Consolidated Revenues
FY 2013 - %



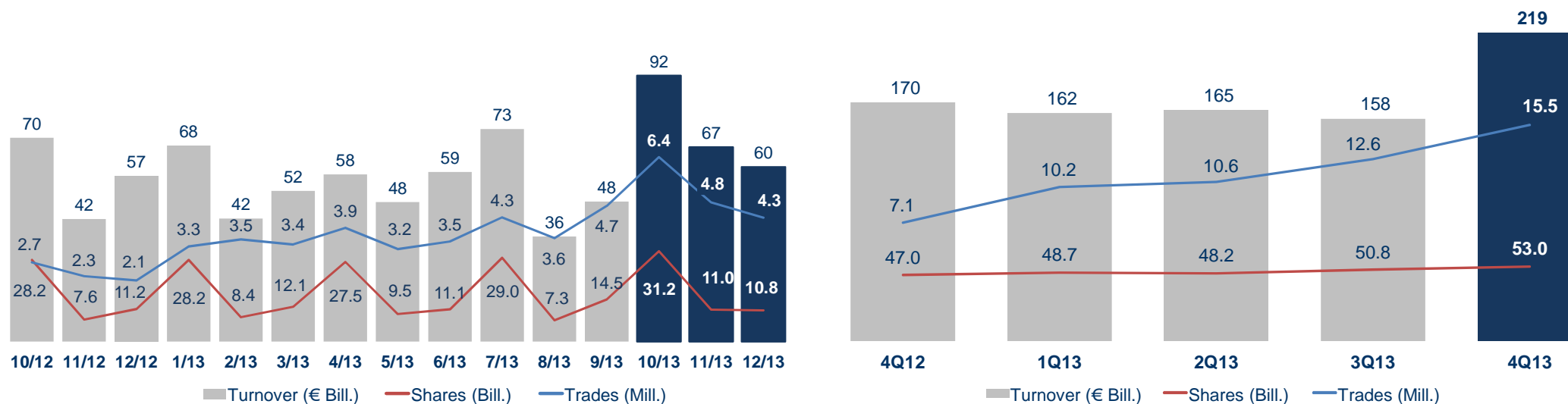
EBITDA
FY 2013 - %



Equity Market

Thousands of €	4Q 2013	4Q 2012	%	FY 2013	FY 2012	%
Revenues	32,745	22,524	45.4%	115,956	108,595	6.8%
Expenses	(8,137)	(8,125)	0.1%	(31,482)	(32,071)	-1.8%
EBITDA	24,608	14,399	70.9%	84,474	76,524	10.4%

Equity (Turnover, volume and shares traded)



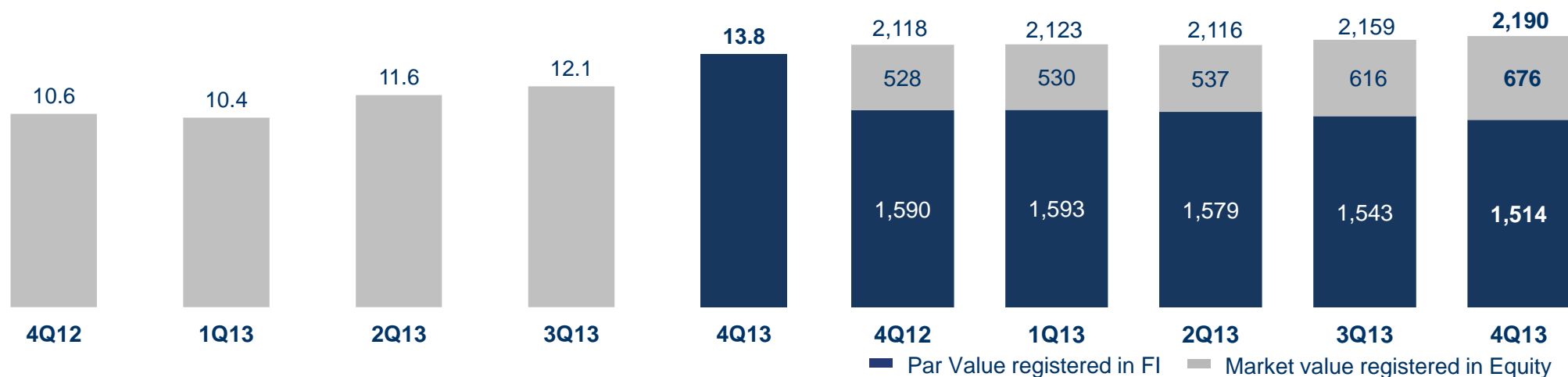
Increase the pace of activity in trades and turnover in the last quarter

Clearing and Settlement

Thousands of €	4Q 2013	4Q 2012	%	FY 2013	FY 2012	%
Revenues	19,608	18,542	5.7%	81,437	78,975	3.1%
Expenses	(3,871)	(3,111)	24.4%	(14,069)	(14,033)	0.3%
EBITDA	15,737	15,431	2.0%	67,368	64,942	3.7%

*Settlement: Number of trades settled
(Million of trades)*

*Securities under custody: Volumes
(€ Billion)*

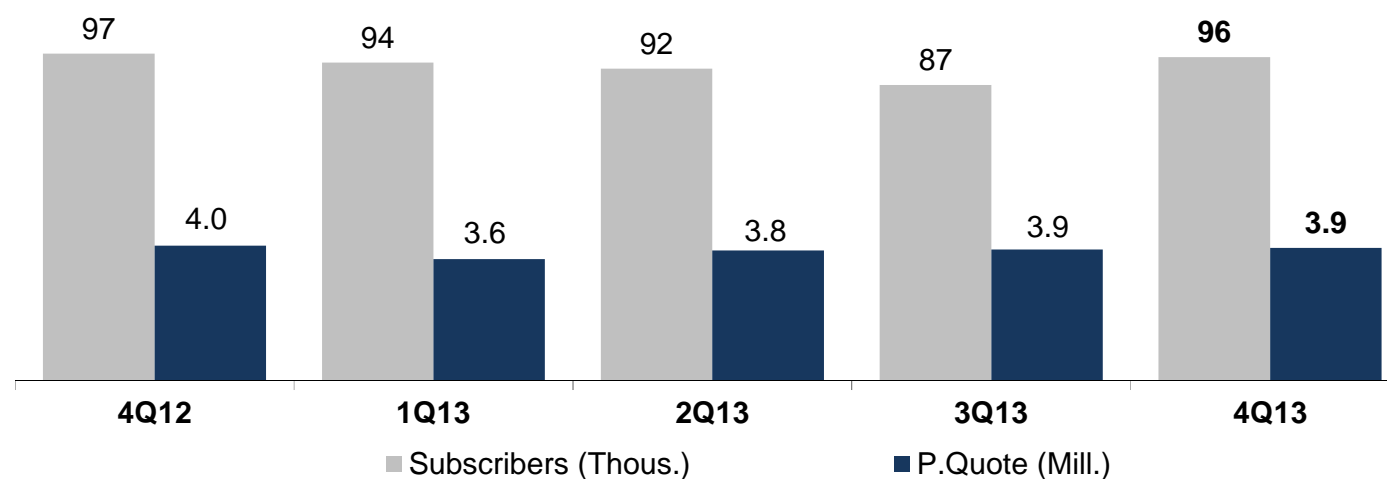


Positive quarter in settlement, balanced in registry

Market Data & Information

Thousands of €	4Q 2013	4Q 2012	%	FY 2013	FY 2012	%
Revenues	8,481	8,211	3.3%	32,994	34,278	-3.7%
Expenses	(2,004)	(1,870)	7.2%	(7,481)	(7,354)	1.7%
EBITDA	6,477	6,341	2.1%	25,513	26,924	-5.2%

Information: Subscribers to primary market sources (Average for the period in thousands of subscribers and millions of accesses per quote)

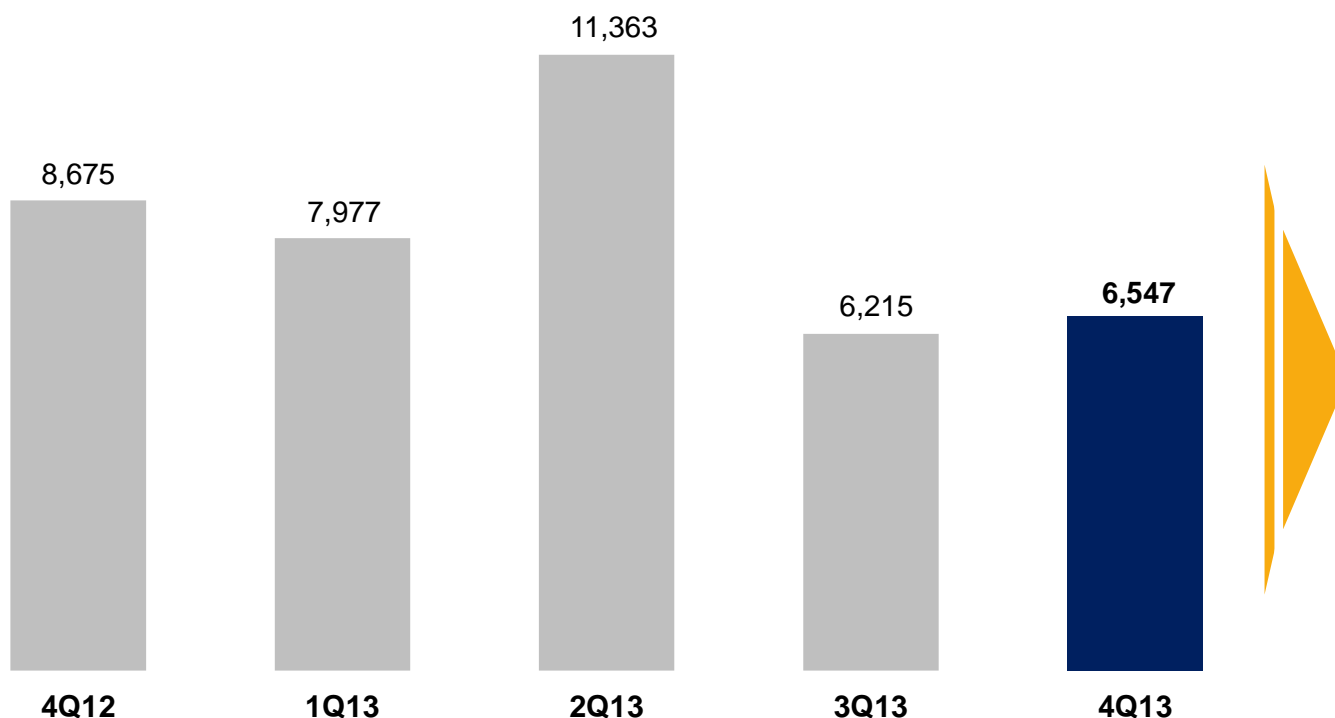


Turning point in subscribers

Listing

- Companies using the market to diversify financing and deleverage

Investment flows channeled to the Exchange (€ Million)



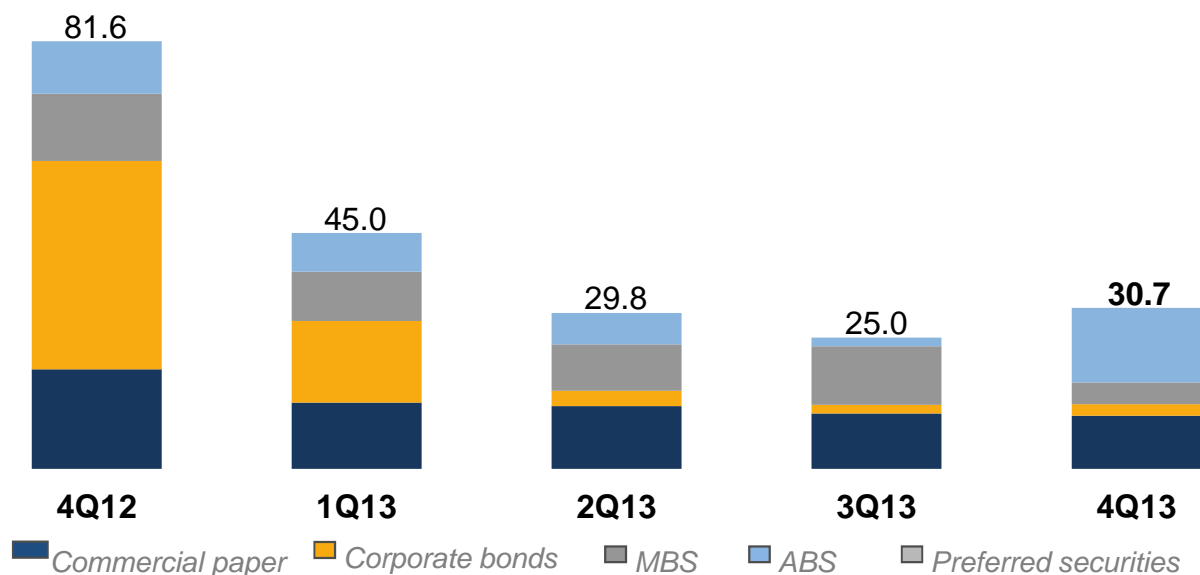
- Trend of strong activity in investment flows channelled to the exchange continues in 2013: €32.1 billion accumulated to December (+11.9%)
- Scrip dividends totalled €10.4 billion FY13 (+17.8% yoy)

Source: FESE (Federation of European Stock Exchanges)

Listing

Thousands of €	4Q 2013	4Q 2012	%	FY 2013	FY 2012	%
Revenues	5,053	4,831	4.6%	19,851	20,997	-5.5%
Expenses	(2,686)	(2,505)	7.2%	(9,444)	(9,381)	0.7%
EBITDA	2,367	2,326	1.8%	10,407	11,616	-10.4%

AIAF: New listings (Billion €)



Effort from issuers in deleveraging continues with a result of reduction in Private Fixed Income listings

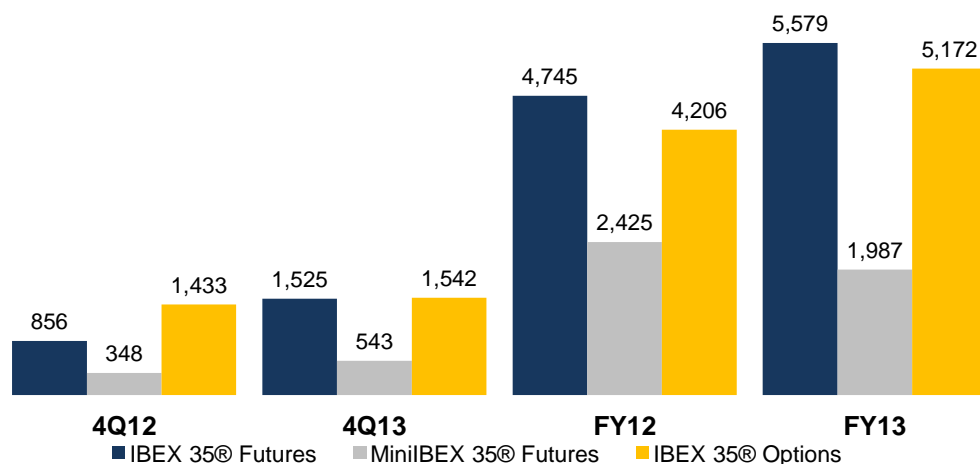
Positive contribution of equity to revenues

Derivatives

Thousands of €	4Q 2013	4Q 2012	%	FY 2013	FY 2012	%
Revenues	7,713	6,367	21.1%	27,814	25,507	9.0%
Expenses	(2,693)	(2,607)	3.3%	(11,084)	(11,261)	-1.6%
EBITDA	5,020	3,760	33.5%	16,730	14,246	17.4%

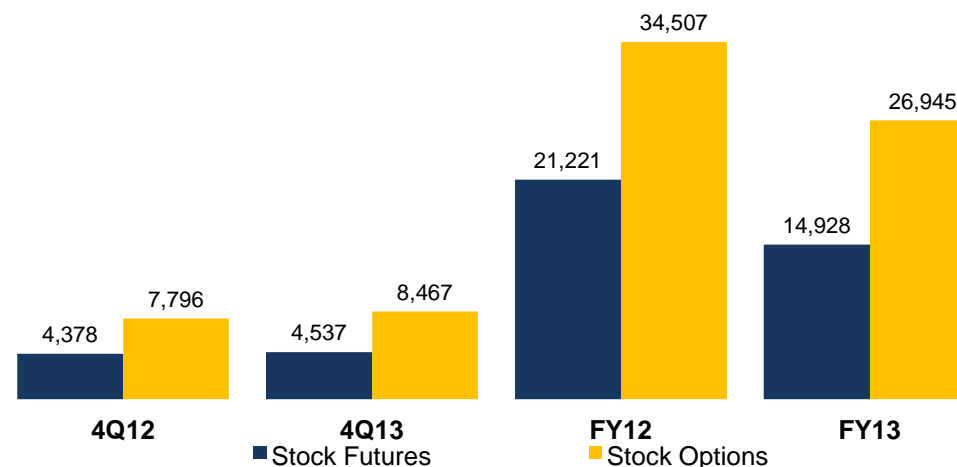
Index derivatives contracts traded

(Thousand of contracts)



Stock derivatives contracts traded

(Thousand of contracts)

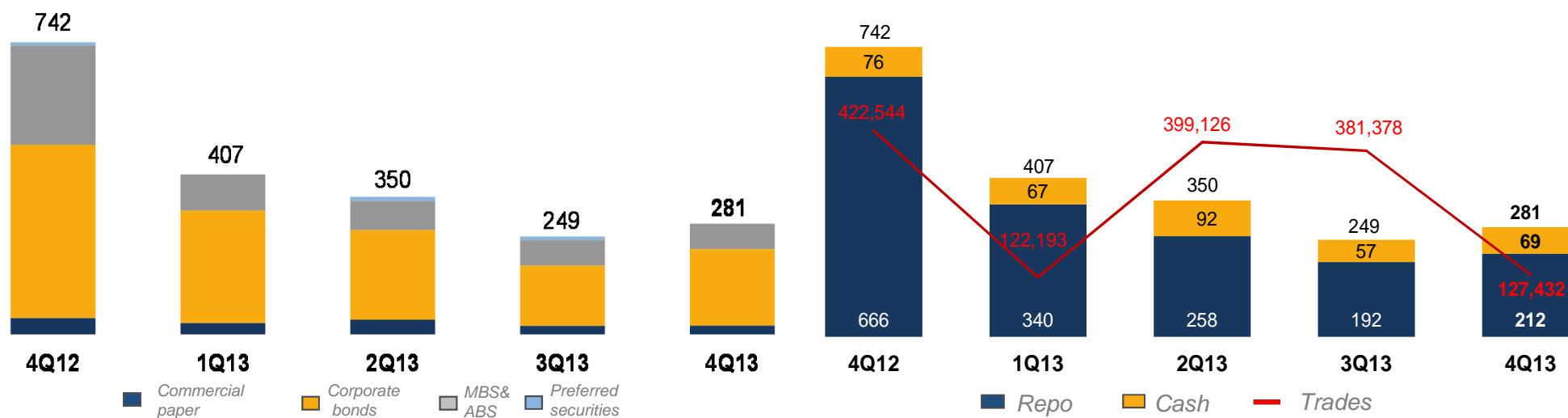


Positive activity in the fourth quarter in all underlyings

Fixed income

Thousands of €	4Q 2013	4Q 2012	%	FY 2013	FY 2012	%
Revenues	1,975	1,916	3.1%	8,428	9,057	-6.9%
Expenses	(965)	(733)	31.7%	(3,205)	(3,013)	6.4%
EBITDA	1,010	1,183	-14.6%	5,223	6,044	-13.6%

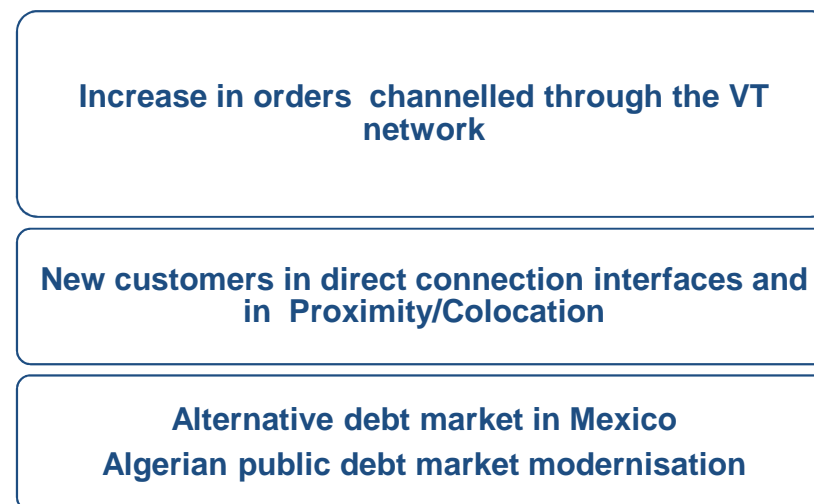
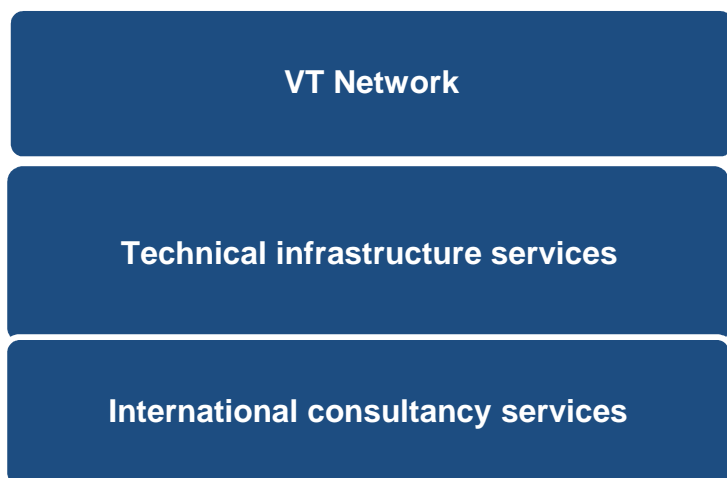
AIAF – Turnover (Billion €)



Margin improves with the increase in trading through platform

IT & Consulting

<i>Thousands of €</i>	4Q 2013	4Q 2012	%	FY 2013	FY 2012	%
Revenues	3,670	4,203	-12.7%	16,976	16,333	3.9%
Expenses	(2,786)	(2,547)	9.4%	(10,263)	(10,370)	-1.0%
EBITDA	884	1,656	-46.6%	6,713	5,963	12.6%



Breakdown by business areas

Revenues

<i>Thousands of €</i>	4Q 2013	4Q 2012	%	FY 2013	FY 2012	%
Equity	32,745	22,524	45.4%	115,956	108,595	6.8%
Clearing & Settlement	19,608	18,542	5.7%	81,437	78,975	3.1%
Listing	5,053	4,831	4.6%	19,851	20,997	-5.5%
Information	8,481	8,211	3.3%	32,994	34,278	-3.7%
Derivatives	7,713	6,367	21.1%	27,814	25,507	9.0%
Consulting & IT	3,670	4,203	-12.7%	16,976	16,333	3.9%
Fixed income	1,975	1,916	3.1%	8,428	9,057	-6.9%

Breakdown by business areas

EBITDA

<i>Thousands of €</i>	4Q 2013	4Q 2012	%	FY 2013	FY 2012	%
Equity	24,608	14,399	70.9%	84,474	76,524	10.4%
Clearing & Settlement	15,737	15,431	2.0%	67,368	64,942	3.7%
Listing	2,367	2,326	1.8%	10,407	11,616	-10.4%
Information	6,477	6,341	2.1%	25,513	26,924	-5.2%
Derivatives	5,020	3,760	33.5%	16,730	14,246	17.4%
Consulting & IT	884	1,656	-46.6%	6,713	5,963	12.6%
Fixed income	1,010	1,183	-14.6%	5,223	6,044	-13.6%

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Balance sheet

as of December, 31th
(Thousands of €)

	2013	2012
Goodwill	82,190	82,190
Other non-current assets	82,041	93,672
Cash and cash equivalents	164,254	185,927
Current financial assets	97,158	83,431
Non-Group current financial assets	38,400,280	36,059,479
Other current assets	77,884	77,362
Total assets	38,903,807	36,582,061
Owners' Equity	392,140	412,631
External Partners	166	200
Non-current liabilities	17,534	20,563
Current liabilities	38,493,967	36,148,667
Total equity and liabilities	38,903,807	36,582,061

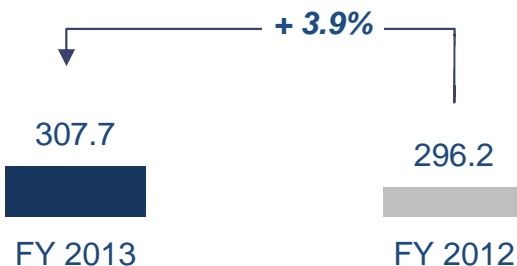
P/L

<i>Thousands of €</i>	4Q 2013	4Q 2012	%	FY 2013	FY 2012	%
Revenues	81,787	67,026	22.0%	307,705	296,171	3.9%
Expenses	(24,770)	(23,730)	4.4%	(99,205)	(98,908)	0.3%
EBITDA	57,017	43,296	31.7%	208,500	197,263	5.7%
EBIT	54,862	41,508	32.2%	201,086	189,403	6.2%
Financial results	354	789	-55.1%	3,265	2,862	14.1%
EBT	54,950	42,157	30.3%	203,681	191,672	6.3%
Net Profit	37,980	30,389	25.0%	143,140	135,473	5.7%

Comparison with FY 2012

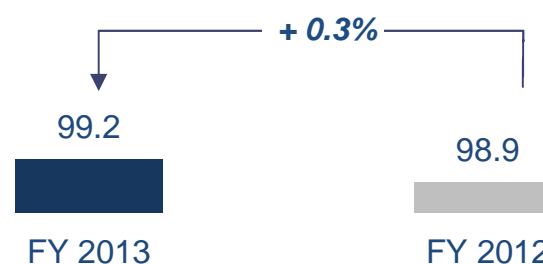
Revenues FY 2013/2012

[€ Mill.]



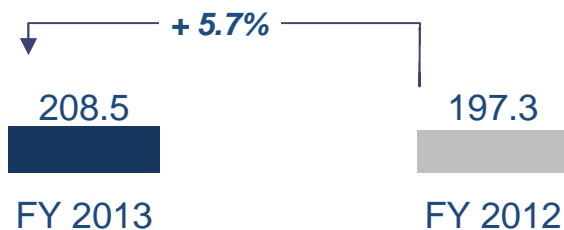
Costs FY 2013/2012

[€ Mill.]

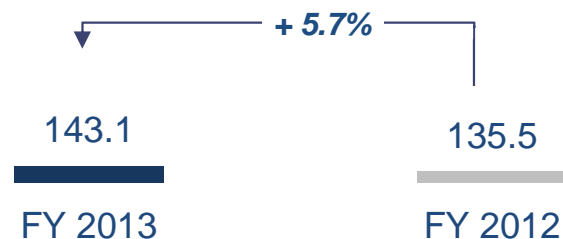


Margins

EBITDA FY 2013/2012 [€ Mill.]



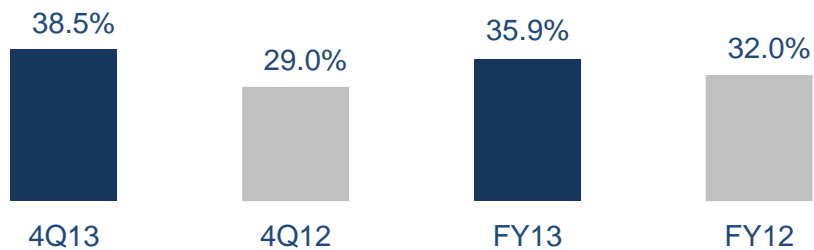
Net Profit FY2013/2012 [€ Mill.]



Efficiency & Profitability

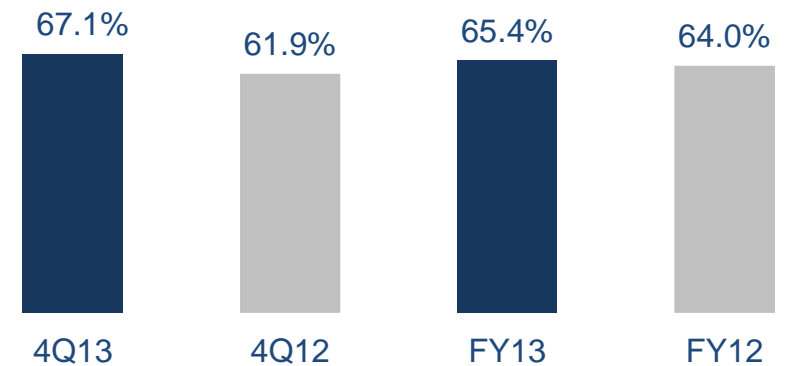
ROE Evolution

% ROE



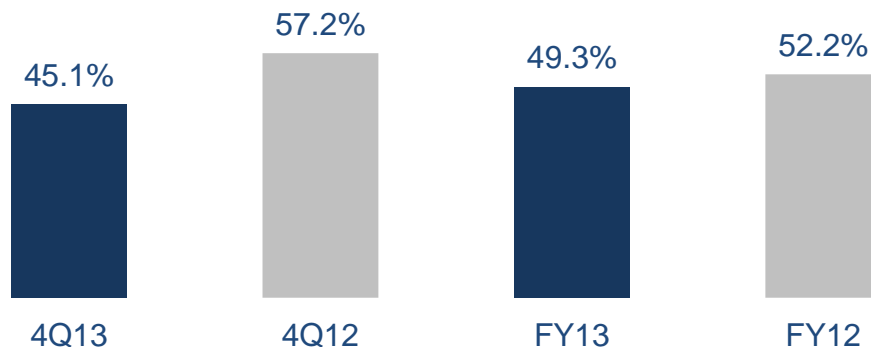
EBIT/Revenues Ratio Evolution

% EBIT/Revenues



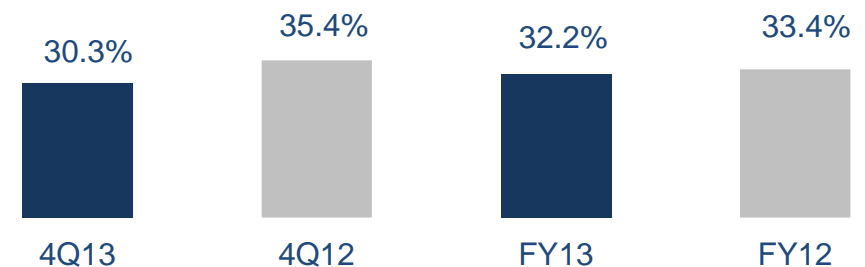
Cost/EBIT Ratio Evolution

% Cost/EBIT



Efficiency Ratio Evolution

% Efficiency
















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Business drivers: Highly liquid market

- Spanish blue-chips are the most liquid stocks in the EMU


RK	Company	FY13	Daily avg. FY13	Relative weight at EuroStoxx50 (%) ¹⁾
		Turnover (€ Billion)	Turnover (€ Billion)	
1	 Grupo Santander	140.8	0.55	3.760%
2	 BBVA	115.8	0.45	2.650%
3	 Telefonica	113.1	0.44	1.430%
4	 UniCredit	109.7	0.44	2.550%
5	 Eni	85.9	0.34	1.940%
6	 sanofi aventis	84.0	0.33	5.080%
7	 Deutsche Bank	82.4	0.33	2.570%
8	 SIEMENS	79.7	0.31	4.170%
9	 INTESA SANPAOLO	74.2	0.29	3.660%
10	 BASF The Chemical Company	74.1	0.29	2.910%
19	 INDITEX	56.9	0.22	1.350%
26	 IBERDROLA	47.0	0.18	1.220%
27	 REPSOL YPF	46.4	0.18	0.830%

Source: Bloomberg

1) As of 31/12/13

Business drivers: Highly liquid market

- Quality of spreads and best market impact for Spanish stocks

RK	Company	4Q12		4Q13	
		Avg.Spread (€)	Avg.Spread (%)	Avg.Spread (€)	Avg.Spread (%)
1		0.003	0.06%	0.002	0.03%
2		0.004	0.07%	0.004	0.04%
3		0.007	0.07%	0.006	0.05%
4		0.003	0.09%	0.002	0.05%
5		0.109	0.10%	0.084	0.07%
6		0.014	0.11%	0.010	0.05%
7		0.001	0.20%	0.004	0.09%
8		0.020	0.11%	0.017	0.06%
9		0.018	0.14%	0.014	0.08%
10		0.045	0.14%	0.047	0.09%
IBEX₃₅			0.112%		0.064%

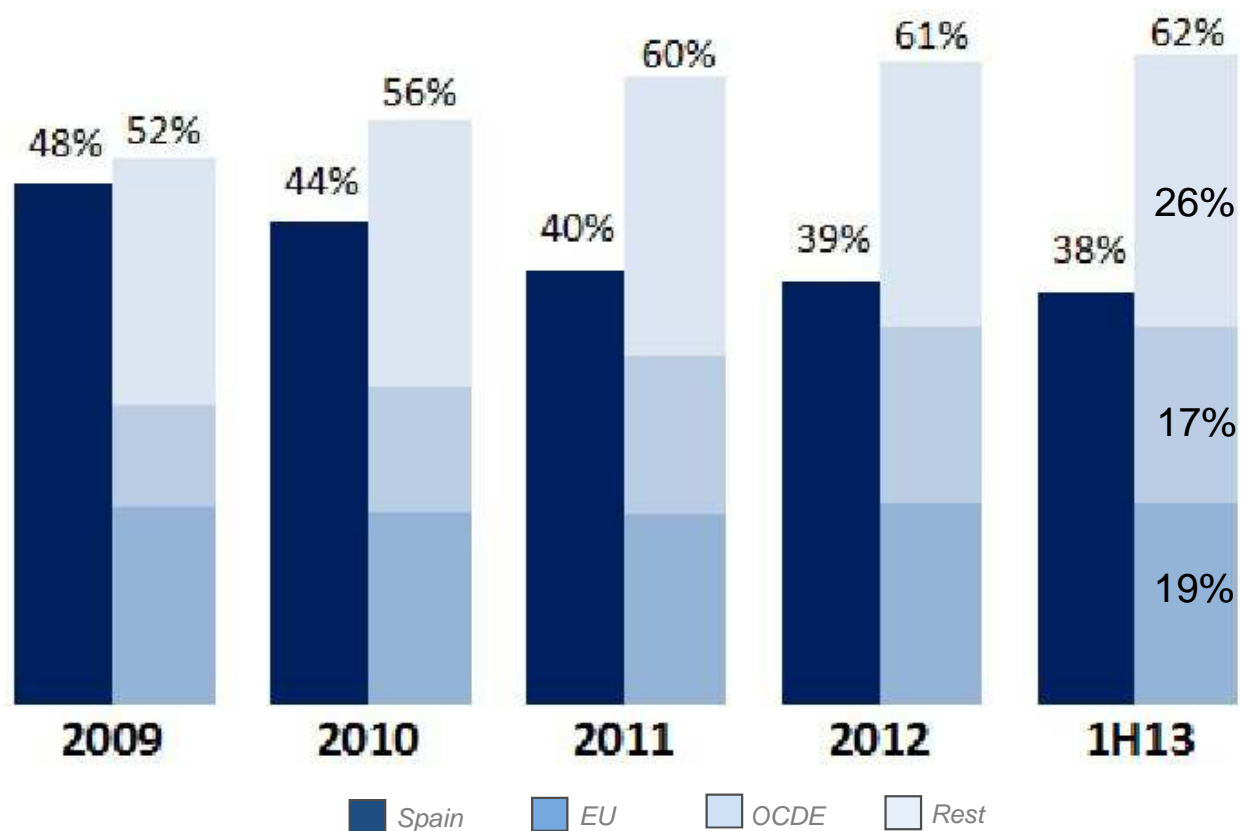


The implicit transaction cost for investors measured by the IBEX 35[®] average spread for 4Q13 has improved 4.8 bps since 4Q12, moving from 0.112% to 0.064%

Source: Market annual and monthly reports

Diversified market

- Distribution by markets of business volume of the IBEX 35[®] companies (2008 – 1H13)



Source: Interim Reports from listed companies obtained from CNMV

Q&A